Do color preferences vary for different objects?

US preferences for abstract "contextless" colored squares

- Hue. Peak at blue, trough around yellow chartreuse.
- **Saturation.** Saturated colors preferred to Light and Muted colors.

Lightness. Preference for dark red and dark green versus dislike for dark yellow (olive) and dark orange (brown) relative to Light and Muted colors. (Palmer & Schloss, 2010)



Research Questions:

1. Do abstract color preferences generalize to other objects/contexts?

Not for objects with diagnostic colors ...



... but what about objects that can be any color?



- 2. Why might color preferences vary across object contexts? Appropriateness/conventionality (Sivik, 1974; Whitfield & Slatter, 1978; Taft, 1997) Desired emotional experience (Manav, 2007; Destefani and Whitfield, 2008)
- 3. How good are people at imagining their color preference for a particular object without seeing the colored object?



General Methods

How much do you like this color for ...



Imagined Exp 1 & 3



Exp 2



Depicted Exp 2 & 3



Physical Exp 3

Object Color Preferences Karen B. Schloss¹, Eli D. Strauss², and Stephen E. Palmer^{1,2} ¹Department of Psychology, ²Program in Cognitive Science, UC Berkeley

Saturated Light Muted Dark R O Y H G C B P 4 unique hues: yellow red green blue angle bisectors: orange chartreuse cyan purple **4** saturation/lightness levels ("cuts"): saturated light muted dark achromatic colors ..T-shirts? ...walls? ..trim? ...couches? ...throw pillows? ...dress shirts/blouses? ...ties/scarfs?

..luxury sedans? ...VW Bugs?

Color preferences vary across objects

Experiment 1: Imagined Object Color Preferences

Consistent Preferences for Hue



Multidimensional scaling (MDS) based on color preference correlations for each pair of objects



"Imagined" object preferences generalize well

Experiment 2: Imagined vs. Depicted Object Color Preferences

Imagined and depicted object preferences are highly correlated for all objects, but there are some reliable differences in preference for pictures of colored objects.



However, when there is a discrepancy between imagined and depicted color preferences, it is not clear which judgment better reflects color preferences for physical objects.

Experiment 3: Imagined vs. Depicted vs. Physical T-shirt Color Preferences

T-shirt color preferences are consistent across tasks imagined vs. depicted: r = .97imagined vs. physical: r = .94depicted vs. physical: r = .95

Variable Preferences for Saturation and Lightness

Dimension 1 correlates (r = .96) with the difference in preference between saturated and muted colors for each object.

Dimension 2 correlates (r = .94) with the slope of preference functions over lightness levels.

Note: These dimensions are defined by color preferences for the objects, not by inherent color properties of the objects



Functional reasons for object color preferences

Participants reported the following features Other participants rated each color for each as important when choosing object colors: of these six features, for appropriate objects.

- 1. Appropriate (all)
- 2. Relaxing (all)
- 3. Luxurious (cars)

Functional features explained variance in addition to contextless preferences:



The importance of contextless preference is inversely related to importance of appropriateness, consistent with Taft (1997) and Sivik (1974).

What determines object color preferences?

Low-level biological factors: e.g., cone contrast theory? (Hurlbert & Ling, 2007)

Unlikely, because cone responses would not depend on the object viewed.

Ecological factors: e.g., ecological valence theory (EVT)? (Palmer & Schloss, 2010)?

Highly likely, because EVT is based on the degree of **object desired experience** liking/disliking colored objects. However, a direct application is inappropriate because people do experience every object in every color.

The EVT must be augmented to include effects of desired experiences with objects.

References and Acknowledgments

References

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- 4. Open/Spacious (walls)
- 5. Dirt Hiding (couches)
- 6. Not Police Attracting (cars)



For a wall color, how... ...appropriate? ...open/spacious? ..etc. is this color?

Appropriateness varies across objects:



Why?

1. They may reflect the ecological statistics of the colors of that type of object (Bayesian priors).

2. Saturated colors may seem inappropriate because they are "loud" and "flashy," which can be undesirable.

3. Objects in appropriate colors may be more recognizable and thus more fluently processed (Reber et al. 2004).



The presented research is currently in press: Schloss, K. B., Strauss, E. D., & Palmer, S. E. (in press). Object color preferences. Color Research & Application.

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